



## Videk Services Description, Price List & Terms and Conditions

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### A) COMPANY INFORMATION:

Company Name: Videk, Inc.

Company Address: 1387 Fairport Rd., Bldg 1000C  
Rochester, NY 14450

Phone Number: (585) 377-0377

Fax Number: (585) 377-0387

Web Address: <http://www.videk.com>

Point of Contact: Richard A. Schieck, VP, Business Services

### B) CONTRACT INFORMATION:

Contract Number: GS-25F-0021T  
Schedule Number: 36  
Schedule Description: Office, Imaging and Document Solutions.  
SIN Numbers and Description for Services: (see table below)

SIN Number:	Description:
50 163	On-Site Installation, Repair and Training
51 503	Education & Training
51 501	Needs Analysis and Applications Support



## C) DESCRIPTION OF SERVICES:

Videk offers a wide variety of services to support the application, installation and ongoing performance of our vision systems:

1. **Needs Analysis and Applications Support:** Typically offered prior to the sale of a vision system, Videk engineers and analysts assess the customer's existing equipment and process with respect to their near and long term needs. After identifying and analyzing potential sources of error and variability, Videk recommends changes to the customer's process, their document design and their use of vision systems in controlling quality.
2. **On-Site Service:** Videk deploys service technicians worldwide to install, train, adjust, troubleshoot and repair vision systems. If needed, Videk can usually dispatch a technician to the customer's location on short notice, frequently by the next business day.
3. **Training:** Vision systems and applications vary widely in size and complexity. For each type of system, Videk offers the following training:
  - Operator Training covers basic (day to day) operation of the vision system, so users can power up the system, start and stop inspection jobs and make routine adjustments.
  - Advanced Training enables students to be Administrators or "Power Users". It covers advanced adjustments of both hardware and software, design of vision system inspection jobs and system backups.

Training can be delivered either on-site at the customer's location or at the Videk facility in Rochester, NY, at the customer's preference. Class lengths vary depending on the complexity of the vision system and inspection application involved. Pricing shown is for instructor time, regardless of the number of students per class. Recommended class size is 3 to 4 students.

## D) PRICING OF SERVICES:

SIN #	Item Number	Description	Labor Category	Gov't Discount	Commercial Rate (1)	Gov't Rate (1)
50 163	K10013	<b>On-Site Installation, Repair and Training</b>	Vision Technical Specialist (2)	5%	\$187.50 / hour \$1500.00 / day	\$178.00 / hour \$1425.00 / day
51 503	K10017	<b>Education &amp; Training Services</b>	Vision Technical Specialist (2)	5%	\$187.50 / hour \$1500.00 / day	\$178.00 / hour \$1425.00 / day
51 501	K10029	<b>Needs Analysis &amp; Applications Support</b>	Vision Technical Specialist (2) or Development Engineer (3)	5%	\$125.00 / hour \$1000.00 / day	\$118.75 / hour \$950.00 / day



**E) SERVICE NOTES: (apply as indicated above):**

- (1) Minimum charge for all services is one day. First day charge includes up to 8 hours of service time on a single calendar day. Additional service time is charged by the hour. Travel time is not charged. Commercial customers are additionally charged actual travel and living expenses incurred by Videk personnel. Government customers will be additionally charged travel and living expenses for Videk personnel according to federal regulations.
- (2) Vision Technical Specialists are individuals trained and experienced in the installation and repair of vision system equipment. All individuals in this category have at least a bachelor's degree in electrical engineering or 20 years experience in vision systems service.
- (3) Development Engineers (mechanical, electrical, systems or software) may be assigned to provide consultative services as appropriate. These individuals have at least a bachelor's degree in engineering and typically have several years of vision system product development experience.

**F) TERMS & CONDITIONS:**

- (1) Prompt Payment Discount: Net 30
- (2) FOB Destination prices for 48 contiguous States and the District of Columbia. Prices submitted do not cover delivery to Alaska, Hawaii and Puerto Rico.
- (3) Time of Delivery: 30 Days After Receipt of Order, except for Print Verification System which, depending on inventory conditions, is up to 70 days after receipt of order.
- (4) Warranty: All products warranted for 90 days after acceptance from the Government. During the warranty period, the following support will be provided:
- (5) Free parts replacement as required.
- (6) Phone support by Videk Technical Specialists as required. This includes remote diagnostics and adjustments using Videk's VisionAnywhere™ technology if the vision computer is connected to the internet.
- (7) Minimum Acceptable Order: \$100.
- (8) Maximum Acceptable Order: \$1.0M for services, \$350K for products

**Note:**

Videk has completed the annual representations and certifications electronically via the ORCA website at <http://orca.bpn.gov>. After reviewing the ORCA database information, Videk verifies by submission of this offer that the representations and certifications currently posted electronically at FAR 52.212-3, Offeror Representations and Certifications--Commercial Items, have been entered or updated in the last 12 months, are current, accurate, complete, and applicable to this solicitation (including the business size standard applicable to the NAICS code referenced for this solicitation), as of the date of this offer and are incorporated in this offer by reference (see FAR 4.1201). Videk, Inc., shall be in compliance with applicable Economic Price Adjustment Clause, I-FSS-969, (Jan. 2002). Government Commercial Credit Card will be accepted, but no discount will be granted.